

MAXIMIZING INFLUENCE

MAY 11-13, 2021

virginia volunteerism & service conference



NEWGENERATIONLEADER.COM/VIRGINIAVOLUNTEER

CALLING UP, NOT OUT



CALLING UP

Others Experience: "For Me"



Others Experience:

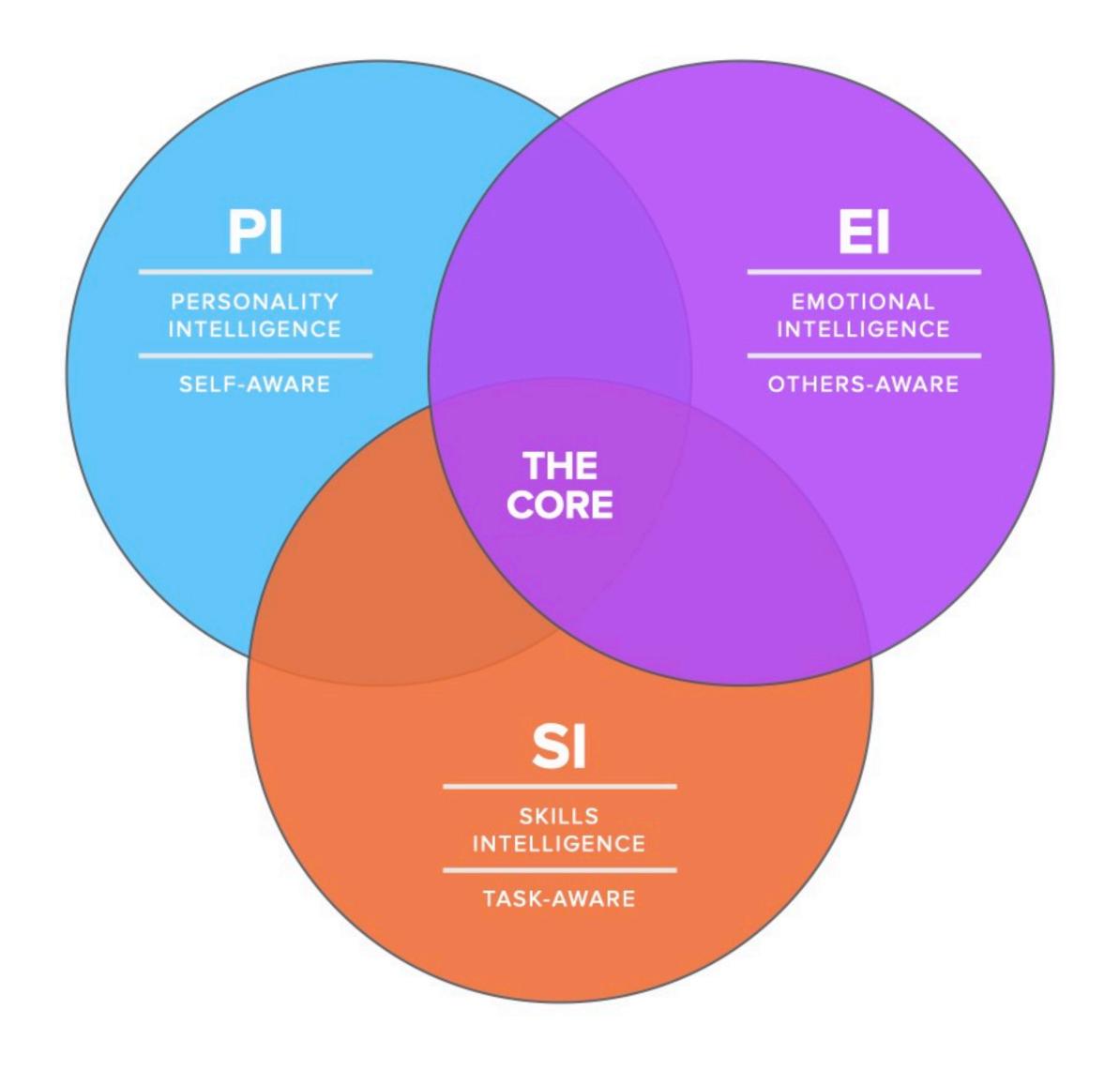
"Against Me"
"For Themselves"

CALLING OUT



THE CORE

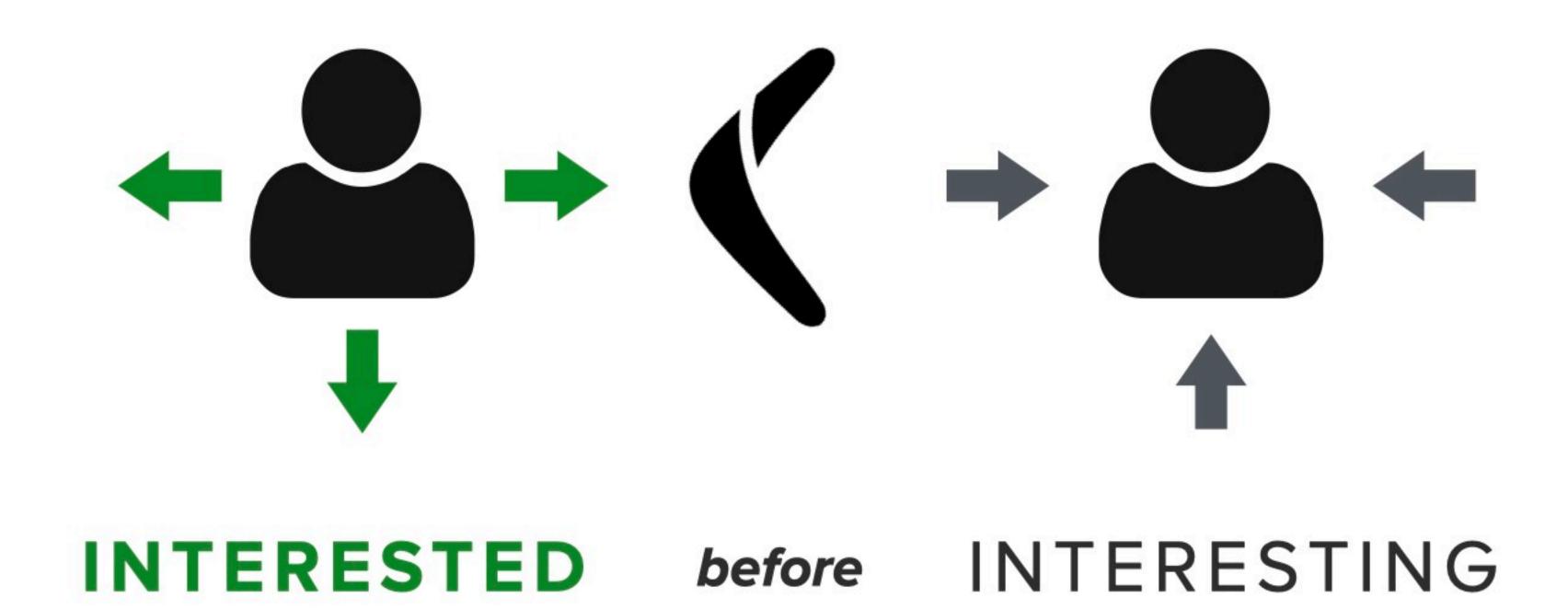






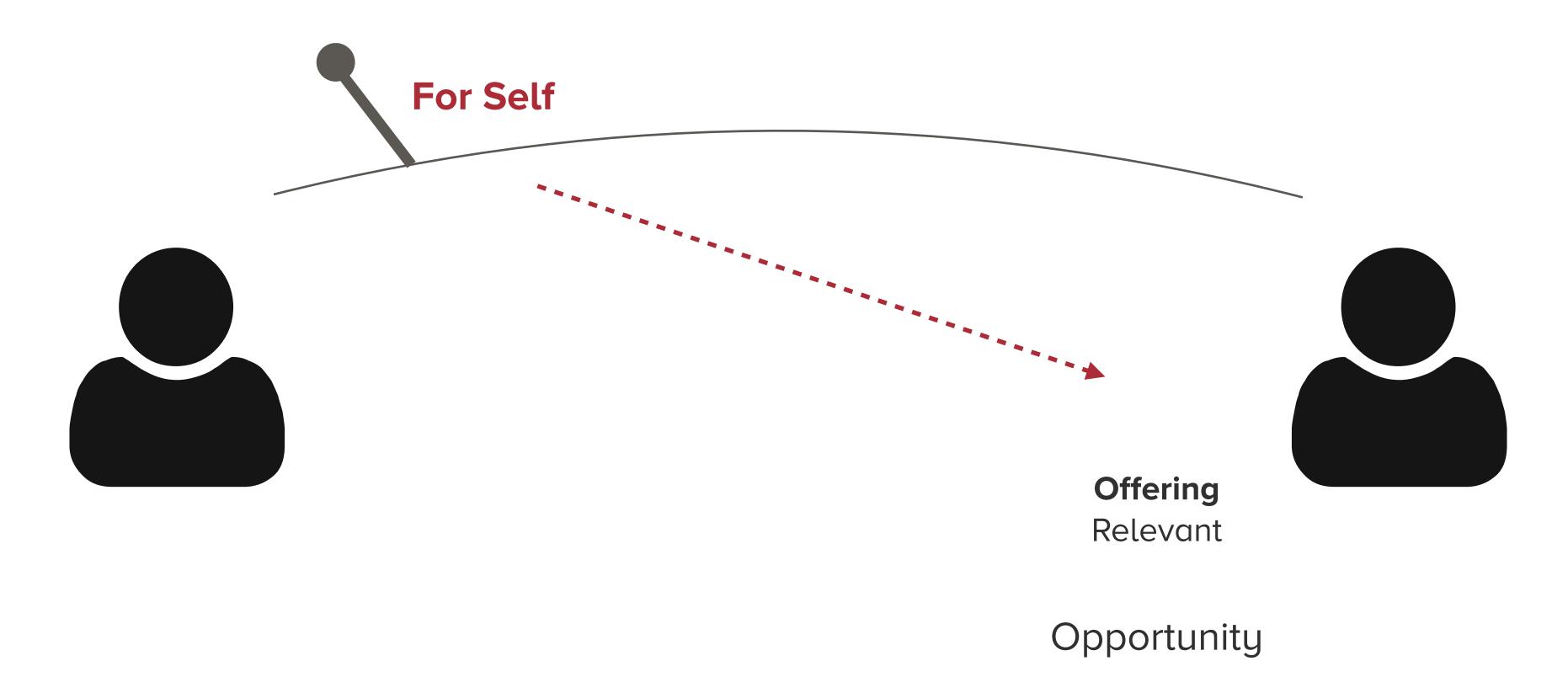
BOOMERANG EFFECT





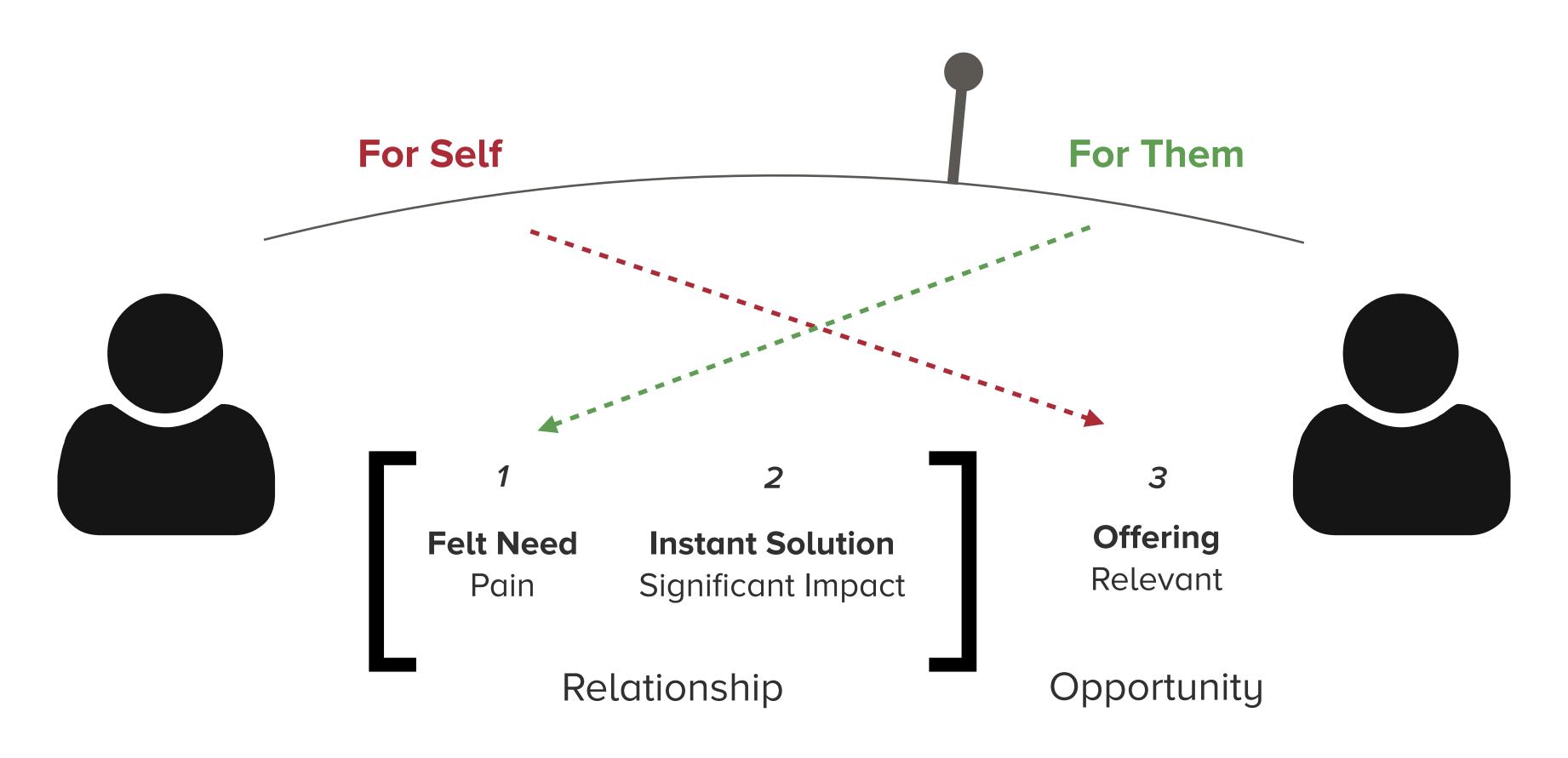


RELATIONAL IMPACT





RELATIONAL IMPACT



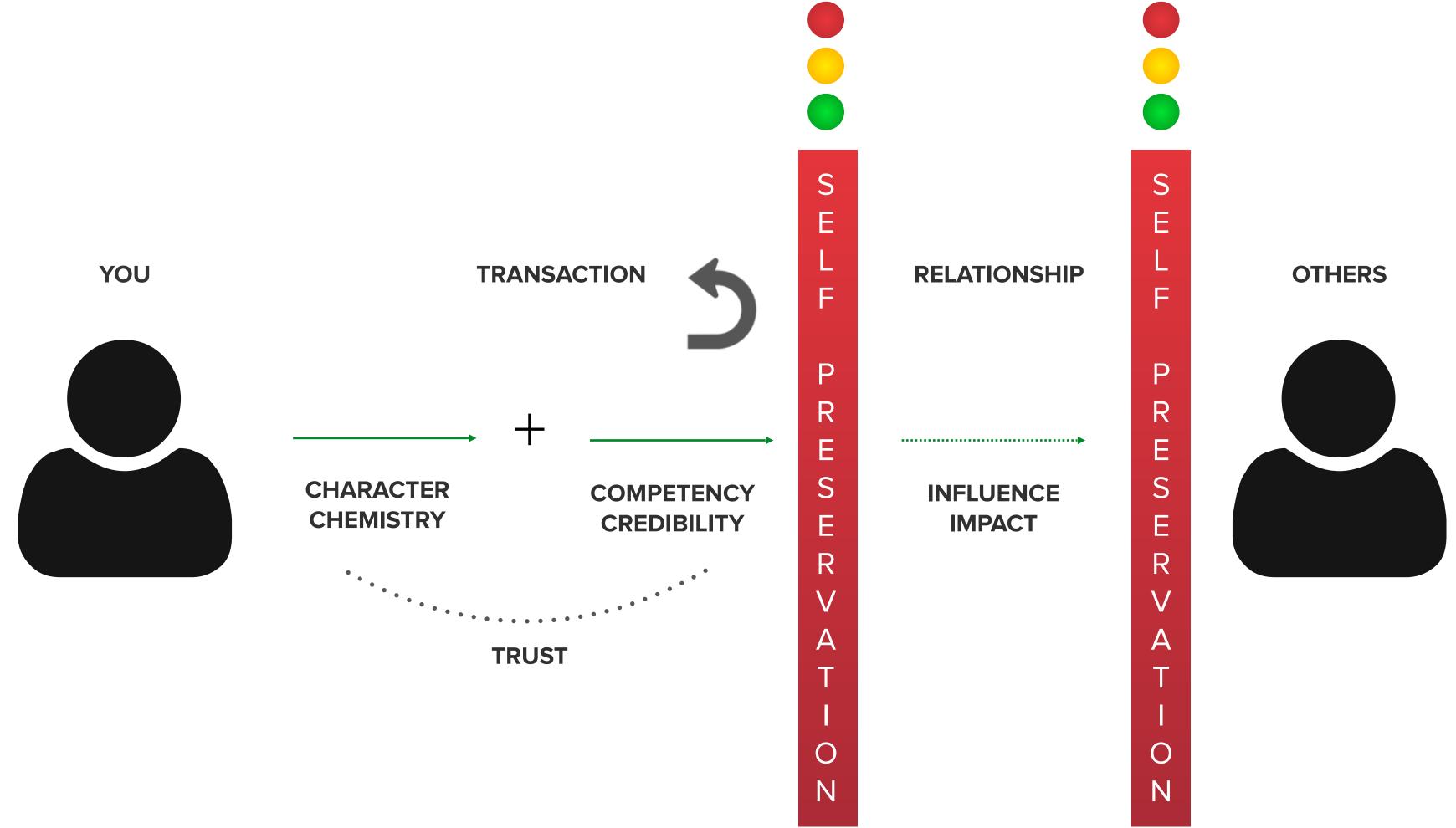


1. CREDIBILITY
2. COMPETENCY
3. CHARACTER
4. CHEMISTRY

WE ONLY LEVERAGE 2 OF THESE

THE NEW GENERATION LEADER

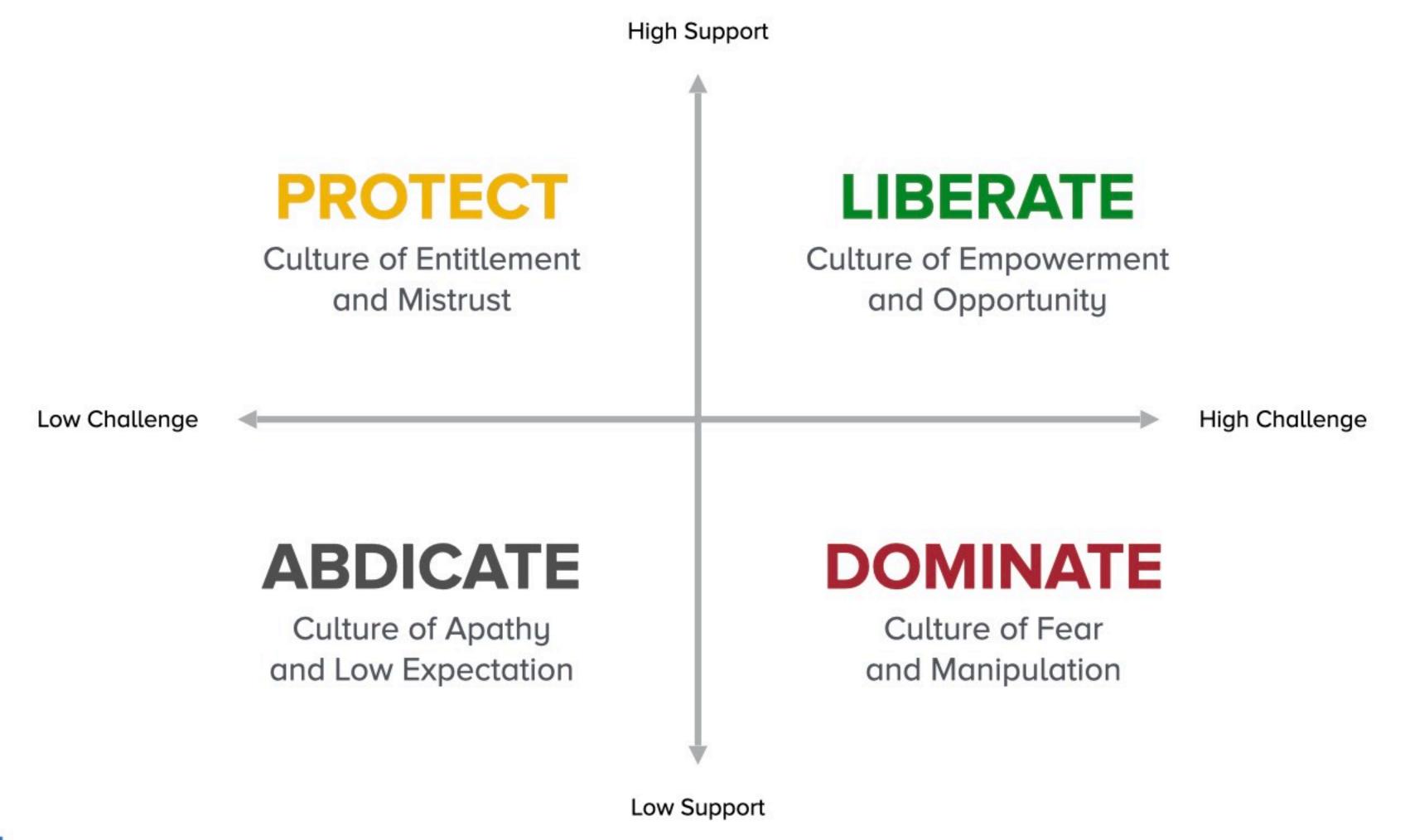
THE INFLUENCE MODEL





SUPPORT CHALLENGE MATRIX







BUILDING INFLUENCE

Thanks for joining the **Virginia Volunteerism Conference** and **The New Generation Leader** for the *Maximizing Influence* session.

The tools in this guide will help you take your influence to new levels.

Some things might not make sense, but clarity will come!

Discover Your Voice on *Powered by GiANT -* set up your free account:

Discover Your Voice

- Complete the **Learn Your Voice** Assessment
- Complete the Intentional Influence Assessment
 Powered by GiANT

Intentional Influence
Assessment

Additional Resources

Complete these additional items:

- Watch <u>videos on each tool on GiANT.tv</u>. Learn them and teach them to someone else!
- Watch Personal Development Plan specific to your Voice at https://www.giant.tv/watch/the-5-voices-personal-development-plan
- Have questions? Run into a challenge? Call, text, email us anytime



Becoming the Kind of Leader the Digital World Needs You to Be

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BECOMING THE KIND OF LEADER THE DIGITAL WORLD NEEDS YOU TO BE

AARON LEE







